

## The Strategy Map of Mobarakeh Steel Company (2023-2025)





Purpose: A Responsible Corporate to Create a Better Future

Mission: Supplying Steel Products Needed for Development of National Infrastructures

Vision: National Role Model of Business Administration, to Be Among the Top 20 Steel Corporates in the World



Company's Strategies

**Maximum and Economic Utilization of Production** Capacities, Focusing on the **Production of Special Products** 

**Balanced Development of** the Value Chain and **Required Infrastructures** 

**Development of** Innovation and **Technology** 

**Development of Human Capital and Improving Employee Productivity and** Commitment

**Sustainable Development** (Economic, Social, **Environmental and** Governance)



**Values** 

Consistent **Value Creation** for Shareholders

**Stable Procurement** 

Stable Procurement

of Minerals for MSC Group

of Minerals

**Productivity Improvement** 

- Expense & Prime Cost
  Improvement of Resource Management Productivity
- Effective Cash Management

**Enhancement of Investments** 

Investment Portfolio Management

**Revenue Growth** 

 Special Products-Focused Sale Management



Costumer

 Competitive Price and **Payment Terms** 

 High and Stable Quality **Products** 

**Customer Satisfaction** & Loyalty Improvement

Stable Supply & On-time Delivery

Product Portfolio Enhancement

**Sustainability report** 



Internal **Processes**  **Stable & Quality** Procurement

- Stable and quality Procurement of Strategic Items
- Integrated Procurement Management of MSC Group Strategic Items
- Reverse Engineering **Enhancement & Supporting High Quality Domestic-Made Products**

- **Operational Excellence**
- Increasing the Quantity and Quality of Products by Focusing on Special Products
- Efficiency Improvement & **Consumables and Energy Use** Optimization
- Improving Efficiency and Effectiveness of Support and **Maintenance Services**
- Improving Production Support **Technical Infrastructures**

- **Customer and Market** Organizational Management Sustainability
- Improving Employee's Safety & Marketing and Sales Management in Domestic and Export Markets
  - Environmental Performance **Enhancement**
  - Improving Effective **Communication with Society**
  - Development of Circular Economy



Didvan



Karkhaneh monthly magazine



**Growth & Development** 

- Enhancing MSC **Group Production** Capacity
- Enhancing Capacity of Sustainable Procurement of Energy and Water
- Agile and Integrated Management of **Development Projects**
- Effective Management of **Technology Portfolio**
- Development of MSC Group Innovation Ecosystem

**Innovation and Technology** 

Developing Integrated Sale of

**MSC Group Companies** 

Design and Development of **New Products** 



**Enablers** 

Human

 Enhancing Employee
 Succession & Managerial Satisfaction & **Talents Development** Engagement

Information Capitals

World Class Development Smart MSC of Information Systems

IT Security & **Industrial Automation** Enhancement

Organizationa Capitals

Development of MSC Group Organizational Architecture

Enhancing

 Organizational Brand Organizational **Development 8** Capabilities Management

**Values** 

Islamic and **Human Values** 

Safe, Timely and **High-Quality Work** 

**Excellence, Continuous** Improvement, Innovation and Organizational Engagement

**Social Responsibility** & Environmental Preservation

**Customer Orientation, Respect for Colleagues** & Stakeholders